

RECRUITERS RATE MBA GRADUATES

RECRUITER FACTS

In response to the 2006 Graduate Management Admission Council (GMAC) survey, 1,173 recruiters indicated the following preferences:

SKILLS RECRUITERS FIND ATTRACTIVE IN MBA GRADUATES

Ability to think analytically .....	.78%
Ability to think strategically .....	.71%
Quantitative skills .....	.58%
Leadership skills .....	.56%
Oral communication skills .....	.53%
Creative problem-solving skills .....	.52%
Ability to integrate information .....	.51%
Project management/implementation skills .....	.51%

SKILLS RECRUITERS FEEL MBA GRADUATES NEED TO STRENGTHEN

The top three skills and abilities cited for improvement were the "soft" skills of:

People management .....	.35%
Leadership skills .....	.30%
Interpersonal skills .....	.26%

SELECTION AND HIRING CRITERIA OF NEW MBAS

Respondents found these
"extremely important" for hiring:

Cultural fit with a company .....	.47%
Proven ability to perform .....	.43%
Strong "soft" skills (e.g., communication and interpersonal skills) .....	.38%
Strong "hard" skills (e.g., technical and analytical skills and conducting cost/benefit and financial analysis) ...	.33%

RECRUITER EXPECTATIONS

Respondents were asked to rate the performance of the MBA graduates they hired in 2005:

Rated MBA hires as exceeding expectations, citing their ability to adapt quickly .....	.21%
Rated hires as meeting expectations .....	.76%
Rated hires as failing expectations .....	.4%